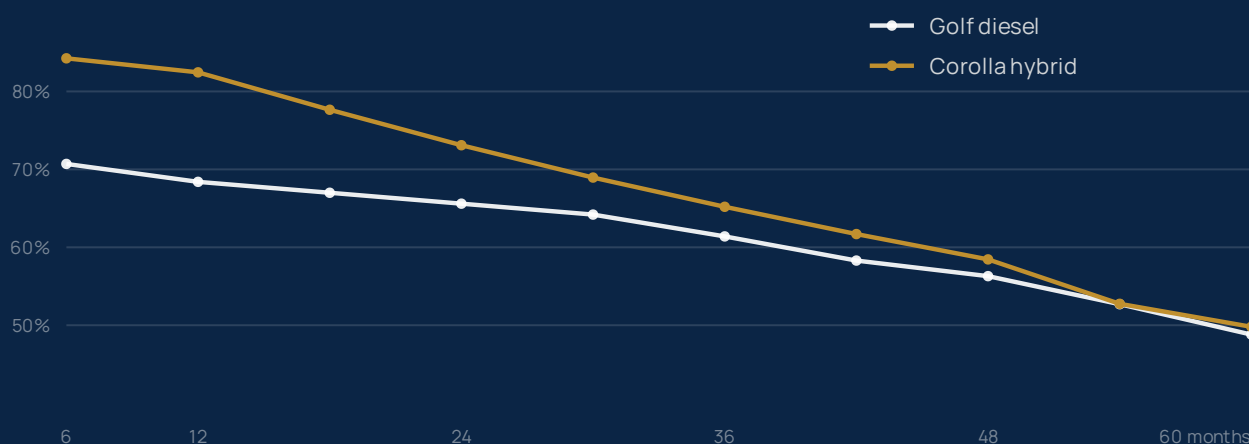


DEALERS AND USED-CAR TRADERS

What to pay for a car today and what it will be worth when you sell it.



Residual value as % of new price, 6 to 60 months: Golf diesel and Corolla hybrid, Spain, 15,000 km/year. Engine grid, 19 Oct 2026.

14

countries in service

P10-P90

band on every valuation

6-72

months of residual value curve



arstdata.com/en/clientes/concesionarios

FOR DEALERS AND DEALER GROUPS

Market price for every trade-in vehicle.

The problem

Every trade-in is a bet: pay too much and the margin is gone; pay too little and the sale is lost. Pre-registered cars and new brands move prices month to month.

- 01 Valuing the trade-in with the customer waiting
- 02 Stock that sits because it is priced wrong
- 03 Pressure from pre-registered cars and Chinese brands

Products that apply

PRODUCT	USE	STATUS
Residual value 6-72 Web · JSON API · PDF report	What the car will be worth when it comes back from a lease or a rental fleet.	■ Available
Market report Web · PDF report · CSV	Pre-registered, electric and Chinese brands every fortnight.	■ Available
Today's valuation with adjustments Web · JSON API · PDF report	Market price in seconds, with interval, from the web or your DMS through the API.	■ Available

PRODUCTS · DEALERS

01

Residual value 6-72

■ Available

What the car will be worth when it comes back from a lease or a rental fleet.

Live on the web and the API.

- Today's value with a P10 · P50 · P90 interval
- Curve every 6 months up to 72, by kilometres per year
- PDF report per valuation and JSON response over the API
- Accuracy measured in every cycle; results on request
- Second opinion on your residual table, in batch

FORMATS Web · JSON API · PDF report

03

Market report

■ Available

Pre-registered, electric and Chinese brands every fortnight.

Bought with credits per edition and country, or with a Professional contract; one free edition per company (the quarterly).
Public summary at no cost. Report in Spanish.

- Market price by segment, fuel and age, with confidence interval and like-for-like change
- Turnover and days on market; stock, new arrivals and price pressure
- Pre-registered cars, electric against combustion and Chinese brands
- Biggest risers and fallers, significant ones only, and a 5-line read for financial institutions and leasing
- Methodology with sample sizes and checks: a country that fails them is not published in that issue

FORMATS Web · PDF report · CSV

04

Today's valuation with adjustments

■ Available

Market price in seconds, with interval, from the web or your DMS through the API.

Live in the valuation tool and the API: today's value and adjustments for condition, damage and use, at no extra credit.

- Today's value in average condition, with interval and PDF report
- Adjustments for condition A · B · C and declared damage
- Owners, roadworthiness test, colour and extras

FORMATS Web · JSON API · PDF report

TODAY'S VALUATION WITH ADJUSTMENTS

The valuation, as the client sees it

▼ Estado del vehículo

Opcional. Ajusta el valor de hoy sin gastar otro crédito.

ESTADO GENERAL

A · Muy bueno

B · Medio

C · Deficiente

B es el estado medio para su edad y km: el del valor base.

AVERÍAS PENDIENTES

Sin averías

Leve

Grave

Grave: motor, caja o no apto para circular.

ITV

En vigor

Caducada

No consta

COLOR EXTERIOR

☐ Blanco

☒ Negro

☐ Gris

☐ Plata

☐ Azul

☐ Rojo

☐ Verde

☐ Marrón/beige

☐ Amarillo/naranja

☐ Morado/rosa

☐ Otro

EXTRAS DE FÁBRICA

☐ Techo panorámico

☐ Tapicería de piel

☐ Navegador de fábrica

☐ Enganche de remolque

☐ Paquete de asistentes (ACC, carril)

☐ Equipo de sonido premium

☐ Bomba de calor (eléctrico)

☐ Paquete deportivo de fábrica

El mercado de ocasión paga poco por los extras: suman como mucho un 1,5 %.

CARROCERÍA SIN REPARAR

Sin daños

Leves

Graves

Leves: arañazos o abolladuras en 1-2 piezas. Graves: golpe que pide chapa.

PROPIETARIOS

1

2

3

4 o más

HISTORIAL DE SINIESTROS

☐ Siniestro reparado

DESGLOSE DEL VALOR DE HOY

Valor de mercado, estado medio

15.171 €

Daños leves de carrocería

criterio

↓ -607 €

(-4,0 %)

Valor de hoy ajustado

rango 11.724 € a 17.404 €

14.564 €

Solo cambia el valor de hoy; la proyección a 6-72 meses sigue igual.

Añadir a mi cartera

Exportar informe PDF

27.960 €

VALOR NUEVO

Precio de referencia nuevo

15.171 €

VALOR HOY

447 comparables reales

13.671 €

A 12 MESES

90.1% del valor actual

12.722 €

A 24 MESES

83.9% del valor actual

2021Golf with 62,000 km: €15,171 in average condition; with light body damage, €14,564. Real screenshot of rv.arstdata.com.

- Today's value with a range and a 6-72 month curve
- Adjustments for condition, damage, faults, owners, roadworthiness test, colour and extras, at no extra credit
- PDF report of every valuation for the file or the customer

14

countries in service, with models
calibrated per country

We only list a country once its model is
validated and served on the web and the API.

TERMS

Delivery

Web · JSON API · PDF report

We never deliver individual records: only valuations and aggregates.

How we work

01 Demonstration

30 minutes with a sample of your stock.

02 Trial

Valuation of a sample of your stock, compared with your own prices.

03 Proposal

Scope, countries, formats and price, in writing.

Integration

Web User access at arstdata.com; PDF reports.

API REST with JSON responses and a key per client; documentation at arstdata.com/api.

Files Excel and CSV for books and tables.

NEXT STEP

Request a demonstration

30 minutes with a sample of your stock and your country's figures.

info@arstdata.com
+34 681 63 95 93

Pricing

Today's valuation on the web (credit packs)

€2.17-3.00 per valuation, incl. VAT

Fortnightly report, read-only (1 country, 1 issue)

20 credits per issue

Quarterly report, read-only (1 country, calendar quarter)

60 credits per issue · 1 free issue per company

Last-90-days report, read-only (1 country)

40 credits per issue

Professional fortnightly report (web, PDF, CSV and history)

€290-440/month per country + VAT

API by volume (annual contract)

€490 with 2,000 · €1,490 with 10,000 · €3,490 with 40,000 valuations per month + VAT

Prices + VAT. 12-month contract; paying the year upfront = 10 months. Price per mid-size country (ES, IT, NL); large country (DE, UK, FR) ×1.5; small ×0.6. Several countries: -15% (3-5), -30% (6-9), -40% (10 or more).

Let us talk about your stock.

30 minutes with a sample of your stock and your country's figures.

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WEB arstdata.com

